

The Royal Danish Embassy is looking for a new staff member

Position: Commercial Officer
Type of employment: Full time
Location: The Royal Danish Embassy in Bangkok, Sathorn
Deadline for application: Monday 5th February 2018



The Trade Department at the Royal Danish Embassy, Bangkok is seeking to fill a vacant position as Commercial Officer. Our team consists of the Commercial Counsellor heading the department, two Senior Commercial Officers, a Commercial Officer and a Commercial Assistant and one Danish trainee. Our main purpose is to provide professional advice and assistance to Danish companies in their business activities in Thailand and Cambodia. This temporary position will last until the end of the year. Towards the end of 2018 it will be decided if the position will be extended into 2019.

We assist small as well as larger Danish companies, some new to the region, some already well established. We charge for our services to the Danish companies (approx. 125€ pr. hour) and the position has a target of generating approx. 60,000€ annually. Core sectors are healthcare, food and food processing as well as energy, environment and water. We also offer services in the field of design/fashion.

The new Commercial Officer will primarily work with market research, business partner search, liaison with commercial and official/government partners plus rules and regulations regarding foreigners' business/company set-up. The focus will be the business opportunities in Thailand. A large degree of flexibility regarding tasks will be expected, however, specialised experience or interest in sectors like food and food processing or fashion/design would be an asset. It is important that the Officer should have a genuine interest in customer relations, sales and proactive networking, while also having the understanding of working in a political environment. It will also be beneficial if the Officer has knowledge of the Cambodian language, the business environment in Cambodia, Danish companies, Danish language and Danish business culture, but these are not requirements.

Required skills are as follows:

- A relevant university degree from Thailand or abroad
- A minimum of 2-3 years of experience in the commercial field, for example from foreign companies in Thailand or abroad
- Experience from a multicultural environment
- Excellent verbal and written English skills
- Verbal and written Thai language skills
- Business-mindedness and ability to act as a consultant possibly based on consultancy experience.
- A distinct independence and sense of responsibility in the work approach
- Outgoing and service-minded approach to (potential) customers

The Embassy is offering a competitive package, reflecting the candidate's level of experience, performance expectations and qualifications. This will consist of a base salary, potential bonus, 80% health care insurance and other benefits. Interested candidates, who meet the above qualifications, are invited to send a cover letter (max. 1 page) and a CV in ENGLISH with a picture to the Trade Department of the Embassy, att. Nongluk Thongchai, at bkkambtc@um.dk by Monday 5th February 2018.

In case of any questions regarding the position, please do not hesitate to call Commercial Counsellor, Peter Sand at 089-204 9098

For more information about The Trade Department at the Royal Danish Embassy, see <http://thailand.um.dk/en/the-trade-council/tradecouncil-in-thailand/>